



Share Your Innovations through JACS Directory

Journal of Natural Products and Resources

Visit Journal at <http://www.jacsdirectory.com/jnpr>

Effective Method of Extraction of Betulin Diacetate from Birch Bark

Arrous Salah*, Abdigali Bakibaev

Department of Chemistry, Tomsk State University, Tomsk – 634050, Russia.

ARTICLE DETAILS

Article history:

Received 13 March 2017

Accepted 30 March 2017

Available online 05 May 2017

Keywords:

Birch Bark

Acetic Acid

Betulin Diacetate

ABSTRACT

A new method for extraction of betulin diacetate from birch bark was developed using a mixture of anhydride acetic acid and acetic acid with percentages of 64% and 36% consecutively. The temperature of extraction was 130 °C which gave a good yield, the extraction time didn't exceed 48 hours. The structure and the purity of betulin diacetate was confirmed by the following measurements and techniques: melting point, element analysis, HPLC, ¹H NMR, ¹³C NMR, DEPT and FTIR spectroscopy.

1. Introduction

Natural products have been used to treat human disease for thousands of years and play an increasingly important role in drug discovery and development. In fact, the majority of anticancer and anti-infectious agents are of natural origin [1, 2].

Triterpenoids are one of the most important classes of natural products occurring widely in the plant kingdom. The derivatives of triterpenoids have been one of most interesting areas of research in the past few years vested to their broad range of biological and medicinal properties [3-8].

The birch tree (*Betula sp.*, *Betulaceae*) is one of the substantial source of pentacyclic triterpenoids. Extracts of the outer bark of different types of birch predominantly contain pentacyclic triterpenoids of the lupan family. The main component of all extracts is betulin (lup-20(29)-ene-3b, 28-diol), which imparts a white color to birch bark. The betulin content in the outer bark varies from 10 to 40% depending on the birch type, growing place and conditions, age of the tree, season, etc.

It is well known that betulin (Fig. 1) and its chemical derivatives exhibit a wide range of important biological effects on animal and human health [9]. Anti-inflammatory [10, 11], antiviral (including anti-HIV) [7, 12, 13], hepatoprotective [14, 15], gastroprotective [16, 17], anti-proliferative and anti-cancer [18, 19] properties have previously been demonstrated. Betulin also moderates the biosynthesis of cholesterol and fatty acids, and so ameliorates diet-induced obesity and reduces the size and improves the stability of atherosclerotic plaques (evidenced by reduced accumulation of macrophages) [20]. It can be also used in the treatment of type II diabetes via promotion of insulin sensitivity of cells.

Besides this, cosmetic applications have also been reported, and betulin and birch bark extracts are used as additives in cosmetology and food products [21]. Thus, betulin of high purity can be found widely used in the pharmaceutical and cosmetic industries.

The betulin esters are mainly prepared by acetylation of betulin and require the necessary step of the betulin isolation from the upper bark of the *Betula pendula* Roth birch [22, 23].

Among these esters, this present work highlighted the synthesis of betulin diacetate because of its interesting biological activities hepatoprotective, hypolipidemic, cholegogic, and antioxidant properties and is a promising pharmaceutical [24-28]. Furthermore the protection of C-3 and C-28 using acylation method can serves as the raw material for many organic syntheses such as the synthesis of betulinic acid, sulphur-containing betulin derivatives, amino derivatives of betulin diacetate, and

especially conversions involving the isopropenyl group which are relatively unstudied [29, 30].

The main aim of the present study was to develop a novel method for isolating betulin diacetate (Fig. 1) directly from outer birch bark (raw material) in sufficiently high yield and purity in order for it to be further used for the synthesis of its derivatives using as simple and efficient as possible process, that could be scaled up to a large-scale industrial production.

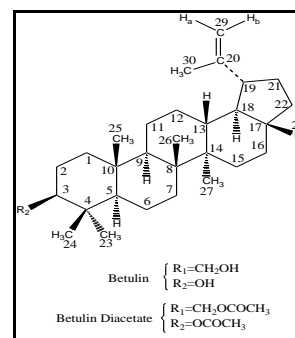


Fig. 1 Chemical structure of betulin derivatives

2. Experimental Methods

2.1 Plant Material

Collection of plant material: the bark of *Betula pendula* Roth birch was collected on June 2015 from the forests of tomsk region.

Drying of plant material: the bark of *Betula pendula* Roth birch was dried in shade.

Coarse powder of the plant: the dried bark of *Betula pendula* Roth birch was cut into small pieces and then powdered with the help of mixer grinder.

2.2 Instrumentation

The ¹H NMR spectra were measured on a Varian Mercury-VX 300 MHz or a Chemagnetics CMX 400 MHz spectrometer with chemical shifts reported as parts per million (in CDCl₃ at 23 °C, solvent peak at 7.26 ppm as an internal standard).

The ¹³C NMR spectra were obtained on a Varian Mercury-VX 75 MHz or a Chemagnetics CMX 100 MHz S8 spectrometer with chemical shifts

*Corresponding Author

Email Address: parroussalinkov@yahoo.com (Arrous Salah)

reported as parts per million (in CDCl₃ at 23 °C, solvent peak at 77.0 ppm as an internal standard).

Fourier-transform infrared (FTIR) spectra were obtained directly from the products using the high-attenuated total reflectance technique in a Bruker Tensor 27 FT-IR Spectrometer.

The spectra were recorded in the range of 400 to 4000 cm⁻¹ with a resolution of 4 cm⁻¹ over 16 scans.

High performance liquid chromatography (HPLC) was performed in the isocratic mode. A C18 symmetry analytical column from waters with the size of 3.9 x 150 mm, 5 mm particle size was used. The mobile phase consisted of a mixture of acetonitrile, water solution (65:35, v/v). The flow rate was set to 0.75 mL/min, and the oven temperature 25 °C. The injection volume was 5 µL, and the detection wavelength was set at 220 nm.

Melting points were obtained with Buchi apparatus without correction.

The elemental analysis of recrystallized products was carried out with the help of element analyzer FLASHTM.

The upper bark of the *Betula pendula* Roth birch was used as a starting material. The upper bark was chopped into fractions of 10–20 mm.

2.3 Extraction and Isolation

In a round bottom flask equipped with a magnetic stirrer and condenser, 100 g of dried birch bark was placed, and 1 L of mixture of anhydride acetic acid 64% and acetic acid 36% was added at a temperature of 130 °C, the reaction mixture was refluxed at a temperature of 130 °C for 48 h. After the completion of extraction, the reaction mixture was filtered from residual and the extract was concentrated at vacuum rotary evaporator to get 400 mL of a black brown solution which was poured into 400 mL of cold water forming a white precipitate that was separated by filtering, washed with distilled water and dried in the air. The product was recrystallized from ethanol to give 25 g.

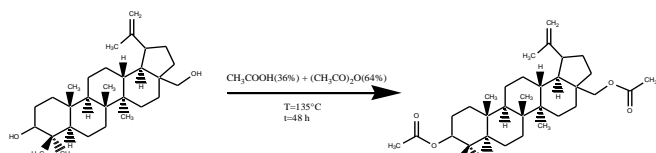


Fig. 2 Acetylation reaction of betulin

2.4 Characterization of Isolated Compound

2.4.1 Physical Properties

Colour: yellowish white; State: solid; Solubility: soluble in chloroform and ethyl acetate; Melting Point: 219–220 °C (determined by open capillary method); R_f Value: 0.6 in ethyl acetate and n-hexane (1:4).

2.4.2 Elemental Analysis

According to the data of elemental analysis of betulin diacetate, found (%): C 77.9, H 10.2, O 11.9. Calculated (%): C 77.6, H 10.3, O 12.1

3. Results and Discussion

In the previous reported synthesis of diacetate betulin from outer birch bark which was conducted by Kyznetsva et al [31]. They obtained diacetate betulin with three byproducts cited as following betulin, lupeol acetate and lupeol. Moreover their method of extraction needed two steps, starting by the activation of birch bark using explosive autohydrolysis then the synthesis of betulin diacetate using acetic acid.

However in the present work the extraction was optimized by the addition of anhydride acetic acid which led to the total conversion of betulin to its acetate (Fig. 2) without formation of other byproducts.

After isolation of desired compound, it was subjected to characterization. For identification studies; melting range, HPLC and spectroscopic techniques (IR and NMR) were utilized.

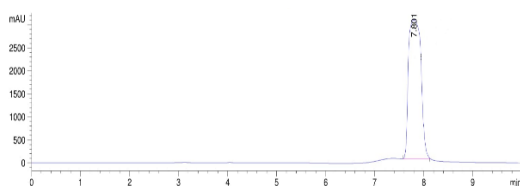


Fig. 3 HPLC chromatogram of Isolated compound

Betulin diacetate was identified as only product by HPLC (Fig. 3) with purity of 99%, as was evident by infrared spectrum (Fig. 9), which

indicated the absence O-H stretching band and the presence of C-H (alkane), -CH₃ (bending), C=C, C-O and C=O group.

Proton NMR, ¹³C NMR and DEPT spectroscopy were used for the confirmation of structure of isolated compound; in which various peaks in CDCl₃ were found at δ value.

3.1 The ¹H-NMR and ¹³C NMR Spectra of the Product

3.1.1 The C-3 Proton

The ¹H NMR spectrum of betulin (Fig. 4) showed the signal for the C-3 methine proton, approximating to a quartet, centered at δ 3.16 ppm. On formation of the diacetate this multiplet underwent an acetylation shift and moved downfield to δ 4.50 ppm (Δδ = 1.34 approx.).

The formation of the diacetate was evidenced both by the appearance of two proton singlet at δ 2.06 and δ 2.08 ppm in its ¹H NMR spectrum (Fig. 5), and the presence of resonances for two methyl groups at δ 21.04 and δ 21.30 ppm with the signals for the corresponding carbonyls at δ 171.02 and δ 171.63 ppm in its ¹³C NMR.

3.1.2 The C-28 Methylene Protons

The ¹H NMR spectrum of betulin diacetate showed a two singlet at δ 2.06 and 2.08 ppm, assignable to the acetate methyl and two doublet, attributable to two methylene protons, centered at δ 3.87 and 4.29 ppm consecutively, which was shifted downfield from its position at δ 3.32 and 3.72 ppm in the spectrum of the original alcohol (Fig. 4). The change in the chemical shift of the doublet (Δδ = 0.55 ppm) was attributable to acetylation of this primary OH group and the quoted values are consistent with a -CH₂-OH group at the 28 position of the molecule. The concept of diastereotopicity was introduced in this case where the two protons of CH₂ group are considered diastereotopic due to adjacent chiral center. The methylene protons did not give a simple singlet as might be expected, it was attributable to the fact that they were nonequivalent protons, and replacement of one of them with a different substituent would result in a pair of diastereoisomers.

3.1.3 The Olefinic Methylene Protons

The ¹H NMR spectrum for the betulin diacetate showed a double singlet at δ 4.62 and 4.72 ppm consecutively and was attributable to the protons of the terminal methylene of an olefinic group, these two protons are diastereotopic. The situation in this case is simple with gem-alkene protons, it is easy to see how they are different if we add two protons to the double bond. However, it is more complicated for sp³ carbons such as the methylene protons of C₂₈.

The ¹³C NMR spectrum of the diacetate showing signals at δ 109.88 and δ 150.12 ppm were attributable to a terminal methylene carbon and a quaternary carbon atom.

3.1.4 The Methyl Group Protons

A singlet, attributable to a vinylic methyl group, showing some broadening due to an NOE, appeared at δ 1.70 in the ¹H NMR spectrum of the original compound, and its derivatives. The ¹H NMR also showed a set of singlets representing six methyl groups at δ 0.87, 0.90, 0.99, 1.06, 1.45 and 1.70 ppm, characteristic of the lupane series triterpenoids. A comparison of the ¹³C NMR chemical shift values for the diacetate, with those recorded in the literature, enabled the six methyl groups to be identified as occurring at the C-23, C-24, C-25, C-26, C-27 and C-30 positions in the molecule.

Table 1 ¹H-NMR spectral data of betulin diacetate

Chemical shift (ppm)	Multiplicity	J (Hz)
0.87	m(3H, 5-H)	-
0.90	s(3H, CH ₃)	-
0.99	s(6H, CH ₃)	-
1.06	s(3H, CH ₃)	J = (7.9,15.3 Hz)
1.45	s(3H,CH ₃)	J = (8.8,15.3 Hz)
1.03-1.95	m(10H,CH ₂)	-
1.30	m(1H,CH)	-
1.60	m(1H,CH)	-
1.65	m(1H,CH)	-
1.70	s(3H,C ₃₀ H ₃)	-
2.06	s(3H,CH ₃ CO)	-
2.08	s(3H,CH ₃ CO)	-
2.47	td(1H, 19-H)	J = 11.0, 5.8 Hz
3.87 and 4.29	d (2H each, 28-H)	2J = 11.0 Hz
4.50	q (1H, 3-H)	-
4.62 and 4.72	s (2H each, 29-H)	-

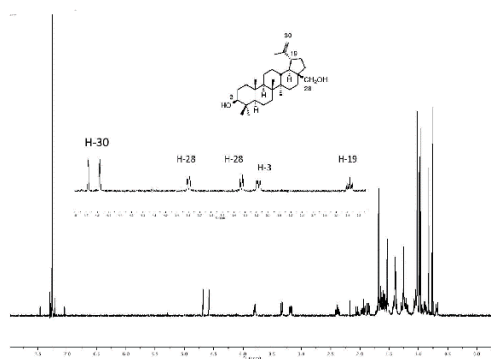


Fig. 4 ¹H NMR spectrum of standard betulin

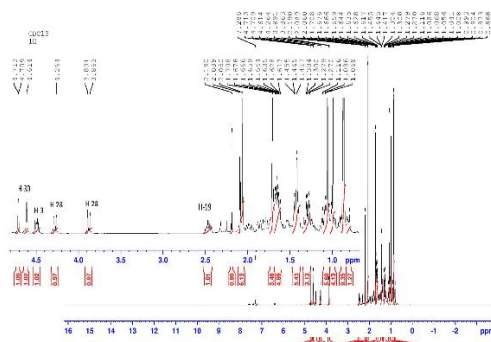


Fig. 5 ¹H NMR spectrum of betulin diacetate

3.2 DEPT and ¹³C NMR Spectra of the Product

On the other hand the ¹³C NMR (Fig. 6) and DEPT spectra (Fig. 7) revealed the presence of 34 signals including 11 characteristic downfield methene carbons peaks at δC 38.33(C-1), 23.66(C-2), 18.13(C-6), 34.52(C-7), 20.76(C-11), 25.10(C-12), 27.01(C-15), 29.53(C-16), 29.69(C-21), 34.09(C-22), 62.78(C-28), 109.88(C-29), and olefinic peaks at δC 150.12 (C-20), δC 109.88 (C-29).

Furthermore six quaternary carbons were revealed at δC 37.76(C-4), 40.85(C-8), 37.02(C10), 42.64(C14), 46.26(C17), 150.12(C-20), as well as the carbon peaks at 171.02 and 171.63 of both carbonyl group.

Additionally, methylene carbon signals were showed at δC 80.88(C-3), 55.33(C-5), 50.25(C-9), 37.51(C-13), 48.73(C-18), 47.68(C-19), 19.06(C-30). Finally characteristic methyl carbon peaks showed at δC 14.69 (C-27), δC 15.99 (C-26), δC 16.12(C-25), δC 16.46 (C-24), δC 27.90 (C-23), δC 21.04 and 21.30 of the both methyl carbons of acetyl group.

The chemical shift assignments for these carbons and all others in the compound are given in Table 2.

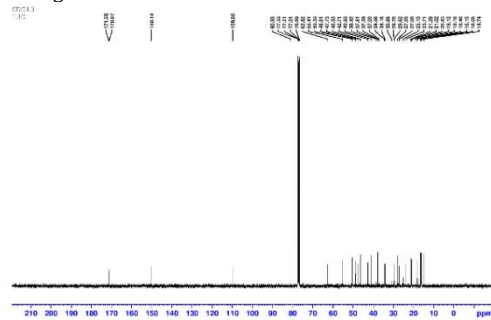


Fig. 6 ¹³C NMR spectra of betulin diacetate

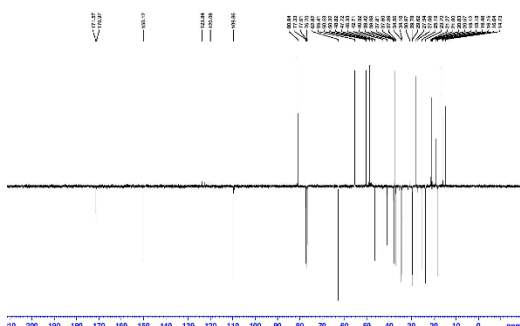


Fig. 7 DEPT spectrum of betulin diacetate

Table 2 ¹³C NMR spectral data of betulin diacetate

Carbon	Chemical Shift (ppm)	Carbon	Chemical Shift (ppm)	Carbon	Chemical Shift (ppm)
1	38.33(CH ₂)	11	20.76(CH ₂)	21	29.69(CH ₂)
2	23.66(CH ₂)	12	25.10(CH ₂)	22	34.09(CH ₂)
3	80.88(CH)	13	37.51(CH)	23	27.90(CH ₃)
4	37.76(C)	14	42.64(C)	24	16.46(CH ₃)
5	55.33(CH)	15	27.01(CH ₂)	25	16.12(CH ₃)
6	18.13(CH ₂)	16	29.53(CH ₂)	26	15.99(CH ₃)
7	34.52(CH ₂)	17	46.26(C)	27	14.69(CH ₃)
8	40.85(C)	18	48.73(CH)	28	62.78(CH ₂)
9	50.25(CH)	19	47.68(CH)	29	109.88(CH ₂)
10	37.02(C)	20	150.12(C)	30	19.06(CH)
					OCOCH ₃ 21.04(CH ₃)
					OCOCH ₃ 21.30(CH ₃)
					OCOCH ₃ 171.02(C)
					OCOCH ₃ 171.63(C)

3.3 IR Spectrum of the Product

IR spectrum of betulin diacetate (Fig. 8) has the absorption band corresponding to the stretching vibrations of the C–H bonds in the CH₂ groups occur at ν(C–H) = 2916.65 cm⁻¹, ν(C–H) = 2850.02 cm⁻¹, in the CH₃ groups, at ν (C–H) = 2887.13 cm⁻¹. Deformation vibrations of the C–H bonds in the CH₂ groups occurs at δ(C–H) = 1470.82 cm⁻¹ (planar scissoring vibration); characteristic absorption for the CH₃ group is at δ(C–H) = 1374.99 cm⁻¹. Frequency of the stretching vibrations of the carbonyl group is ν(C=O) = 1739.93 cm⁻¹.

Table 3 Basic IR Absorptions of Betulin Diacetate

Wave number (cm ⁻¹)	Type of vibration	Nature of functional group
2916.65	CH ₂ stretching	alkane
2887.13	CH ₃ stretching	alkane
3070.90	C=C-H stretching	alkene
1470.82	CH ₂ deformation	alkane
1374.99	CH ₃ deformation	alkane
1739.93	C=O stretching	carbonyl
1644.49	C=C stretching	alkene
879.79	C=C-H deformation	alkene
1086.83	C-O stretching	ether
1246.14	C-O stretching	ether

Characteristic frequency of the stretching vibrations of the double bond R₁R₂C=CH₂ are ν(C=C-H) = 3070.90 cm⁻¹, ν(C=C) = 1644.49 cm⁻¹. The bands at ν(C–H) = 1644.49 cm⁻¹, γ(C–H) = 879.79 cm⁻¹ correspond to the stretching vibrations and non-planar deformation vibrations, respectively of the C–H bonds at carbon with the double bond. The stretching vibration of the C–O bond is observed at ν(C–O) = 1086.83 cm⁻¹, 1246.14 cm⁻¹. The basic absorptions of betulin diacetate is recorded in the Table 3.

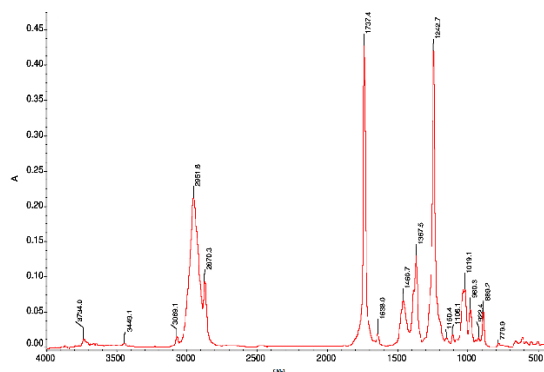


Fig. 8 IR spectrum of betulin diacetate

4. Conclusion

Based on characterization studies, the isolated compound has physical properties (colour, state, solubility, melting range and R_f value) which are identically resemble with the standard betulin diacetate. Spectral data shows that mostly IR peaks of various functional groups of betulin diacetate are found in this isolated compound, 54 protons are found in the

¹H-NMR spectra of isolated compound. Therefore, it can be concluded that the isolated compound is similar to the molecular formula C₃₀H₅₀O₂, which corresponds to the molecular formula of betulin diacetate. So, the isolated compound was found to be betulin diacetate.

Acknowledgement

The author is indebted to the Russian Ministry of Science and Education for financial support of this work as well as to the department of chemistry of Tomsk State University where this study was carried out. The authors would like to thank the engineer Kotelnikov Oleg for NMR measurements, and the research assistant Dmitry Kurgachev for high performance liquid chromatography studies.

References

- [1] F.E. Koehn, G.T. Carter, The evolving role of natural products in drug discovery, *Nat. Rev. Drug Disc.* 4(3) (2005) 206-220.
- [2] J.W.H. Li, J.C. Vederas, Drug discovery and natural products: end of an era or an endless frontier, *Sci.* 325 (2009) 161-165.
- [3] I. Baglin, A.C. Mitaine-Offer, M. Nour, K. Tan, C. Cave, et al, A review of natural and modified betulinic, ursolic and echinocystic acid derivatives as potential antitumor and anti-HIV agents, *Mini-Rev. Med. Chem.* 3(6) (2003) 525-539.
- [4] R.H. Cichewicz, S.A. Kouzi, Chemistry, biological activity, and chemotherapeutic potential of betulinic acid for the prevention and treatment of cancer and HIV infection, *Med. Res. Rev.* 24 (1) (2004) 90-114.
- [5] D.A. Eiznhamer, Z.Q. Xu, Betulinic acid: a promising anticancer candidate, *IDrugs* 7(4) (2004) 359-373.
- [6] P. Yogeewari, D. Sriram, Betulinic acid and its derivatives: A review on their biological properties, *Curr. Med. Chem.* 12(6) (2005) 657-666.
- [7] S. Alakurtti, T.S. Makela, S. Koskimies, J. Yli-Kauhala, Pharmacological properties of the ubiquitous natural product betulin, *Eur. J. Pharm. Sci.* 29(1) (2006) 1-131.
- [8] P. Dzubak, M. Hajduch, D. Vydra, A. Hustova, M. Kvasnica, et al, Pharmacological activities of natural triterpenoids and their therapeutic implications, *Nat. Prod. Rep.* 23(3) (2006) 394-411.
- [9] J. Yin, H. Ma, Y. Gong, J. Xiao, L. Jiang, et al, Effect of MeJA and light on the accumulation of betulin and oleanolic acid in the saplings of white birch (*Betula platyphylla suk.*), *Amer. J. Plant Sci.* 4 (2013) 7-15.
- [10] C.A. Dehelean, C. Soica, I. Ledeti, M. Aluas, I. Zupko, et al, Study of the betulin enriched birch bark extracts effects on human carcinoma cells and ear inflammation, *Chem. Cent. J.* 6 (2012) 137-1-9.
- [11] M.C. Recio, R.M. Giner, S. Manez, J.L. Rios, Structural requirements for the anti-inflammatory activity of natural triterpenoids, *Planta Med.* 61 (1995) 182-185.
- [12] P.A. Krasutsk, Birch bark research and development, *Nat. Prod. Rep.* 23 (2006) 919-942.
- [13] Y. Gong, K.M. Raj, C.A. Luscombe, I. Gadawski, T. Tam, et al, The synergistic effects of betulin with acyclovir against herpes simplex viruses, *Antiviral Res.* 64 (2004) 127-130.
- [14] N. Miura, Y. Matsumoto, S. Miyairi, S. Nishiyama, A. Naganuma, Protective effects of triterpene compounds against the cytotoxicity of cadmium in HepG2 cells, *Mol. Pharmacol.* 56 (1999) 1324-1328.
- [15] A. Szuster-Ciesielska, M. Kandefer-Szerszen, Protective effects of betulin and betulinic acid against ethanol-induced cytotoxicity in HepG2 cells, *Pharmacol. Rep.* 57 (2005) 588-595.
- [16] S.A. Kuznetsova, G.P. Skvortsova, I.N. Maliar, E.S. Skurydina, O.F. Veselova, Extraction of betulin from birch bark and study of its physico-chemical and pharmacological properties, *Russ. J. Bioorg. Chem.* 40 (2014) 742-747.
- [17] M. Drag, P. Surowiak, M. Drag-Zalesinska, M. Dietel, H. Lage, et al, Comparison of the cytotoxic effects of birch bark extract, betulin and betulinic acid towards human gastric carcinoma and pancreatic carcinoma drug-sensitive and drug-resistant cell lines, *Molecules* 14 (2009) 1639-1651.
- [18] C. Soica, Betulin- a future key-player in the treatment of neoplastic diseases, *Med. Arom. Plants* 1 (2012) e135.
- [19] S.K. Krol, M. Kielbus, A. Rivero-Muller, A. Stepulak, Comprehensive review on betulin as a potent anticancer agent, *Biomed. Res. Int.* 2015 (2015) 584189.
- [20] J.J. Tang, J.G. Li, W. Qi, W.W. Qiu, P.S. Li, et al, Inhibition of SREBP by a small molecule, betulin, improves hyperlipidemia and insulin resistance and reduces atherosclerotic plaques, *Cell Metab.* 13 (2011) 44-56.
- [21] G.A. Tolstikov, O.B. Flekhter, E.E. Shultz, L.A. Baltina, A.G. Tolstikov, Betulin and its derivatives chemistry and biological activity, *Chem. Sustain. Develop.* 13 (2005) 1-29.
- [22] A.V. Symon, N.N. Veselova, A.P. Kaplun, Synthesis and antitumor activity of cyclopropane derivatives of betulinic and betulonic acids, *Russ. J. Bioorg. Chem.* 31(3) (2005) 320-325.
- [23] K. Kobubshi, H. Kensetsu, Polymer obtained from betulin and its production method, JP Patent No. 288222, 16 Nov 2001.
- [24] A.N. Kislitsyn, A.N. Trofimov, V.P. Patlasov, V.A. Chuprova, A method for producing diacetate betulinol, RU Pat. No. 2150473, 10 Jun 2000.
- [25] A.N. Trofimov, A.N. Kislitsyn, V.A. Chuprova, E.N. Ryabova, G.A. Ioffe, Kinetics of transesterification butyl betulinol, *Khim. Rastit. Syr.* 1 (2001) 69-73.
- [26] T. Masayoshi, S. Yoshihiro, S. I. Akio, Polymer obtained from betulin and its production method, JP. Pat. 288222, 16 Nov 2001.
- [27] J. Sarek, M. Svoboda, M. Hajduch, Method of preparation and isolation of betulin diacetate from birch bark from paper mills and its optional processing to betulin, US Pat. 20090318719, 24 Dec 2009.
- [28] Y.K. Vasilenko, V.F. Semenchenko, L.M. Frolova, G.V. Konopleva, E.P. Parfentyeva, et al, The pharmacological properties of the triterpenoids from birch bark, *Eksp. Klin. Farmakol.* 56(4) (1993) 53-55.
- [29] Y.K. Kim, H.M. Koo, D.S.H.L. Kim, Development of C-20 modified betulinic acid derivatives as antitumor agents, *Bioorg. Med. Chem. Lett.* 11(17) (2001) 2405-2408.
- [30] I.C. Sun, H.K. Wang, Y. Kashiwada, J.K. Shen, L.M. Cosentino, et al, Anti-AIDS agents, Synthesis and structure-activity relationships of betulin derivatives as anti-HIV agents, *J. Med. Chem.* 41(23) (1998) 4648-4657.
- [31] S.A. Kuznetsova, B.N. Kuznetsov, G.P. Skvortsova, N.Y. Vasileva, E.S. Skurydina, et al, Development of the method of obtaining betulin diacetate and dipropionate from birch bark, *Chem. Sustain. Develop.* 18 (2010) 265-272.